



JOB PROFILE

Job Title: Energy Sales Executive	
Report To: B2B Sales Manager	Date: 05/10/2018
Location: Unit 2, Edward VII Quay, Preston, PR2 2YF	
Salary: Generous basic plus excellent commission structure	
<p>Job Purpose:</p> <p>This is an excellent opportunity for a driven sales individual to join a brand new, fun and competitive sales team. You need to be motivated and ambitious with a desire to achieve and exceed your targets. In return for your hard work we promise to work even harder to reward you with incentives and one of the best commission structures in the industry.</p> <p>This role offers great career prospects as you help to establish a newly created team, ensuring processes are followed and sales targets are hit.</p>	
<p>Skills/Knowledge/Experience</p> <p>Successful candidates must be able to demonstrate the following –</p> <ul style="list-style-type: none"> • Experience of working in a targeted sales environment • Experience of working within the Energy industry • Experience in the change of tenancy sector would be advantageous • Strong negotiation and influencing skills • Strong communication skills, written and verbal • Demonstrate effective time management 	
<p>Benefits</p> <ul style="list-style-type: none"> • Significant OTE potential • Pension Scheme • Excellent working environment • Free tea and coffee • Exciting incentives • Social events 	